



A Magazine of Agricultural Co-operation

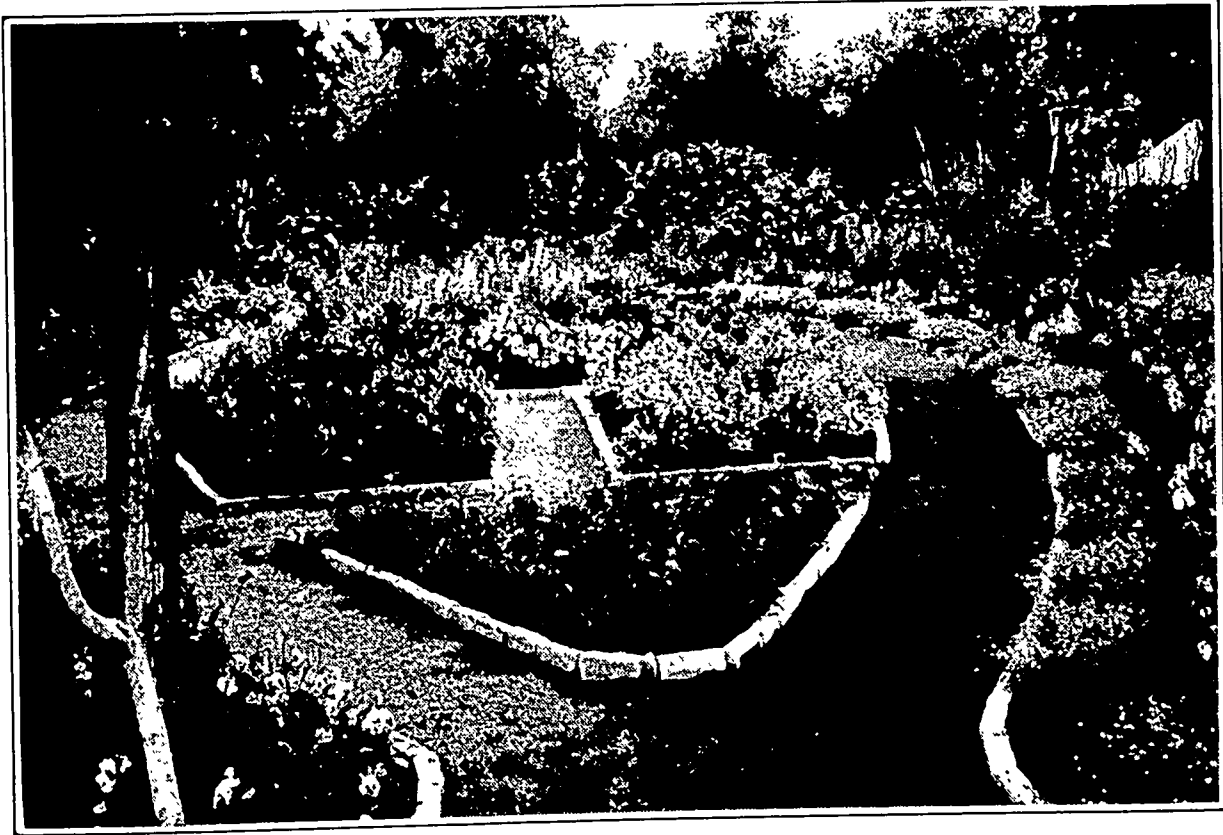
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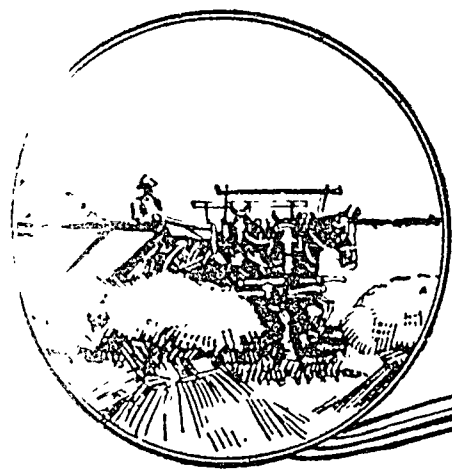
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BEAUTIFUL MANITOBA



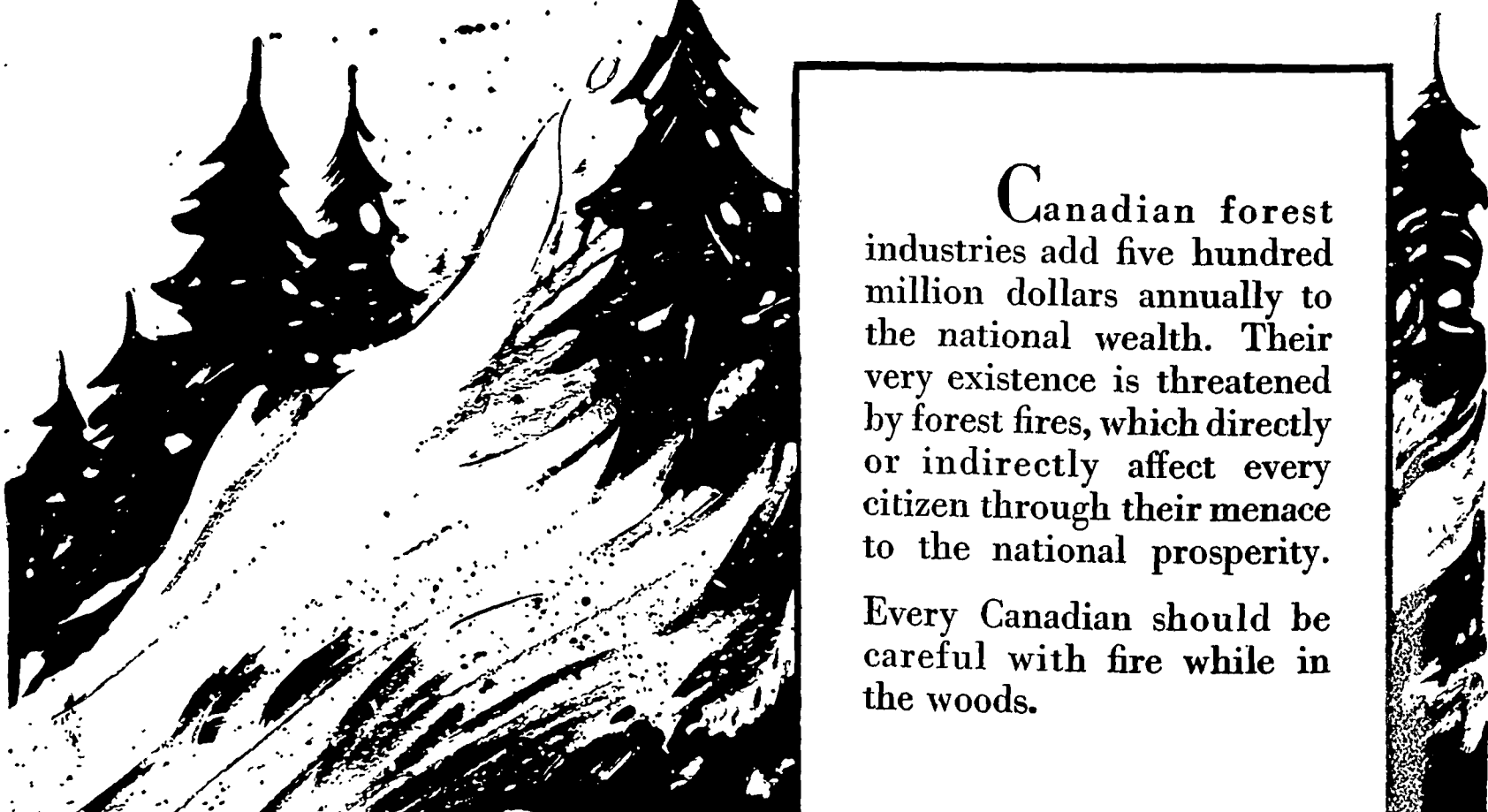
Scene from a Winnipeg Garden



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Every Canadian should be careful with fire while in the woods.

Save the
FORESTS

Millions depend on them!

FOREST SERVICE DEPARTMENT OF INTERIOR

THE SCOOP SHOVEL

Published by
THE MANITOBA WHEAT POOL

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Co-ops in Maritimes Get Together

The first Maritime Co-operative Institute was held at Mount Allison University, Sackville, N. B., July 2—4th. The annual meeting of the Maritime Livestock Marketing Board and of the Maritime Egg and Poultry Exchange were held in connection with the Institute. The selection of Sackville as the meeting point proved a popular one as was evidenced by the large attendance from all three Maritime Provinces. The registration reached 128.

The name of the Maritime Livestock Marketing Board was changed at the annual meeting to the Canadian Livestock Co-operative, Ltd., Maritime Section, thus in the name suggesting the tie-up in the co-operative livestock organizations in Canada. J. K. King, secretary of the Canadian Livestock Co-operative was present throughout the sessions and made a report on the excellent progress which has been made in the larger organization during the past year.

Livestock Co-op.

O. A. Jess, Port Williams, who has so ably during the past two years acted as president of the organization retired this year but remains as vice-president for Nova Scotia. Harry Girvan, Coal Branch, N. B., was elected president. W. H. McLellan, Alma, is vice-president for Prince Edward Island. Other directors are A. S. Losier, Tilley Road, N. B., A. B. Roberts, Winslow, P. E.I., and Howard McKichan, Cleveland, N.S., R. M. Elliott, Moncton, is secretary and manager.

The organization during the past year has had a good year from the standpoint of volume of business but due to lower prices for lambs the dollar volume of

business was not as large as the year before. The lamb business was increased, especially in eastern Nova Scotia. The hog business showed a decrease due to the decreased production in the Maritimes, also in part due to increased marketings in local manufacturing centres direct from the producer.

Egg and Poultry Co-op.

W. H. Anderson, Port Elgin, N.B., was again elected president of the Maritime Egg and Poultry Exchange, a position which he has so effectively filled. N. G. Thacker, Bridgetown, N.S., was elected vice-president; and A. R. Jones, St. John, N.B., secretary and manager. Directors elected were Marcellin Theriault, Lower

Caraquet, N.B., Joseph Daigle, St. Charles, N.B., J. N. C. Desborough, Middleton, N.S., W. S. McElmon, Oxford; and George Rennie, Pomquet, N.S.

The Institute

A feature of the Institute was the addresses given on phases of co-operative marketing organizations. C. H. Burnell, President of the Manitoba Wheat Pool was present as representative of the Canadian Co-operative Wheat Producers Ltd. Mr. Burnell gave three addresses during the Institute all of which were very effective in bringing home to those present some of the larger problems of co-operative marketing. The addresses were "Co-operative Councils and Their



Members of the Livestock Marketing Board who attended the Maritime Institute of Co-operation.



Members of the Egg and Poultry Exchange who attended the Institute at Sackville, N.B.

Work in Western Canada," "How the Wheat Pool Can Co-operate with the Maritime Co-operatives" and "By-Products of Co-operative Marketing." Maritime Producers greatly appreciated the opportunity not only of meeting Mr. Burnell, but of having a speaker from the Wheat Pool who was in a position to bring such applicable lessons from the work in Western Canada.

Another speaker who was well received by the audience was Dr. J. F. Booth, recently appointed Commissioner of Agricultural Economics in the Federal Department of Agriculture. Dr. Booth placed before the producers a clear cut view of co-operative work in the United States and Canada pointing out the trends which are in evidence and the development of co-operative marketing activities.

Our Own "A.B"

A. B. MacDonald of the Extension Department of St. Francis Xavier University, was the luncheon speaker on the second day of the Institute, and, in his usual manner, he reached everyone with his message. His talk was on Educational Work in Co-operative Marketing. He stressed the need of carrying on a campaign at all times to further proper consideration of co-operative marketing in its larger sphere and to bring it to the attention of the young people and of the boys and girls.

Purchasing of Feed

One of the most interesting meetings of the Institute was the afternoon session given over to the discussion of the purchasing of feeds. There is no more important problem before Maritime producers. The discussion was taken part in by C. H. Burnell, who placed before those present the way in which the Wheat Pool was able to co-operate and the fact that they were willing to meet Maritime Producers half-way in any possible scheme of co-operation for mutual benefit. Mr. R. C. Steele, who is in charge of the coarse grains division of the Wheat Pool was also present and carried the discussion further, outlining the different varieties of feed grain the western provinces have to dispose of and the contacts he hoped to obtain with the various co-operatives. W. H. McEwen, Moncton, Mari-

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POOL MEMBERS WILL STAND BY CONTRACT

The members of the Wheat Pool in the Carman district will stay with their contracts. This was the decision of the largest unofficial Pool meeting ever held in the province of Manitoba, at Carman, on August 2nd. The meeting which was held in the Memorial Hall, was called by a voluntary committee composed of H. Orchard, Fred Armstrong, W. Roth, Alex. King and Fred Gannett. The seating capacity of the Hall is over 500 and it was crowded to the limit of standing room and a large number were unable to gain admittance. C. H. Burnell, President of the Pool, was present by invitation of the committee and he was accompanied by W. J. Parker newly elected director for the district.

The meeting elected Fred Armstrong chairman, and he explained that the meeting had been called by the committee of which he was a member for the purpose of finding a way of releasing members from their Pool contract in view of the prevailing conditions. There was a great deal of discussion and it was apparent from the start that the Pool members as a whole were not in favor of abandoning their organization at this time. Mr. Burnell was called upon to answer some questions and to give information on the entire situation. He spent some time on this subject giving information which he said had been given by the Pool directors at all the local Pool annual meetings, and which should be known by all Pool members.

A resolution was then submitted to the meeting petitioning the Manitoba government to release the petitioners from their Pool contract. To this an amendment was moved that the members stand by their contract to the end of the contract period. On the vote being called it was objected that a number were present who were not members of the Pool. Owing to the crowded state of the Hall it was not possible for these to retire but it was understood that they would not take part in the voting. On a standing vote the meeting arose almost in mass and the amendment was declared carried. Out of the total meeting of almost 700

NEW WHEAT POOL DIRECTOR



W. J. PARKER

who was elected Director of Pool District Number 2 at a special meeting of delegates at Carman on July 24. Mr. Parker is a native Manitoban, a graduate of Manitoba Agricultural College, and has farmed all his life. He is President of Sanford Co-operative Society and secretary of Sanford Pool Elevator Association.

people only a very small number remained seated when the vote was taken. A collection was taken to defray the expenses of the meeting.

(President Burnell comments on this meeting on page 8.)

Modern Magic.

You take a small farm;
You toil, cold and warm,
Thru weather so bad that it's
tragic;
Your crops finally pay*
Ten thousand, we'll say—
Well, that isn't farming; it's
magic!

There's one way we know
Will help you make dough,
Without letting traders just
"play" you:
You make it your rule
To sell thru a pool—
It may make them mad, but, 'twill
pay you!

He (teaching her to drive): "In case of emergency, the first thing you want to do is to put on the brake."
She: "Why I thought it came with the car."



Together-ness

The Spirit of Co-operation Through the Ages

By F. J. GOULD

Author of "The Children's Book of Moral Lessons," "Conduct Stories," etc.

CHAPTER 8

The girl smiled at the white bull as he lay quiet on the grass by the sea. Over his horns she placed a wreath of flowers, and then she sat on his back, and then he—Strength—leaped into the sea, and, even as a strong ship he bore the girl, Europa, away from her Asiatic home, and landed her in the island of Crete. This wonder-girl from Phoenicia, the land of sailors, could tell the Cretans the secret of ship-building and sea-faring; and, in their ships, the Cretans could go to Egypt and other shores, and learn from over-sea people how to make clay pottery, the bronze vessels. Miss Europa wedded a Cretan chief, and one of their sons was a King and Law-giver. He ruled the isle, and kept strict order; too cruel order, indeed, for he so honored brute force, or the Bull-god that he slaughtered youths in sacrifice to the grim beast. And such sacrifices went on for years till a Greek hero, whose heart was pity as well as strength, entered the palace and found the bull in a dark crypt and slew him. You see that though 4,000 or 5,000 years ago the Cretans (or Minoans) could build palaces and ships, and mould beautiful vases and cast cups of gold, and carve fine ivory images, they had cruel customs which the more civilized folks of Greece put an end to; and Greece was a better European land than Crete. Thus you see how ideas of arts, and crafts, and law, and nobler feeling can be wafted from one spot to another, and nation learns from nation, in the Together-ness of world education. Of course the Europa and Bull tale is legend, but we can read history in the bible of old legends.

When I look at the cover of "The Scoop Shovel" I see the words "Agricultural Co-operation" and when I look in the word book, I find that part of the word "agricultural" comes from an old

European and Greek word "Agros" meaning field. Ah! where would the ship captains of Phoenicia and Crete have been, and where would the heroes of Greece have been, if workers in the field, workers in agriculture, had not fed them with the food of wheat, barley, millet, figs and olives? On this good food, the



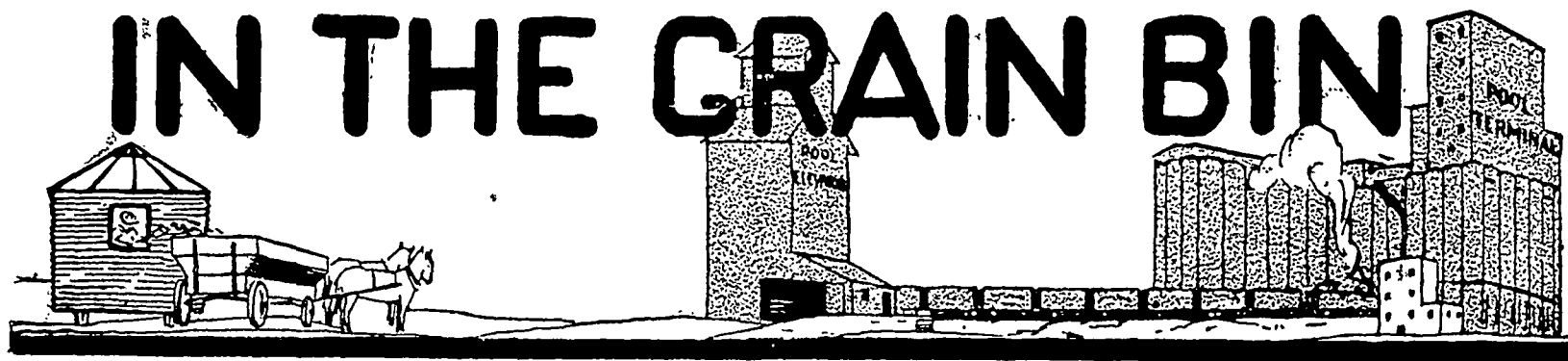
Athene, after whom the great city of Athens was named.

Greeks built up their wit and poetry and wisdom, and built many a "polis," a city, a "political" home. A "polis" is a centre of order, of politeness, of polish, of politics (of police sometimes!) and what is all this in Athens, or London, or Montreal, or Winnipeg, but a wise Together-ness? So great did it seem to the Greeks that they looked up ten thousand feet to the snow top of Mount Olympus, and said the top was not really snow, it was a lovely palace, and parliament-house and banquet-hall, where the men of strength (stronger than bulls), and women of beauty (fairer than Miss Europa) sat in a heavenly polis, or council, or committee, or

convention. In a shining Together-ness they sat, and drank red nectar from golden cups which waitress Hebe filled for them, and they arranged the way of the stars, and the blowing of winds, and the roll of thunder, and roar of oceans, and radiance of sun and moon, and richness of fields, gardens and forests, and the skill of artists, and the dreams of poets, and the shouts of laughter of baby girls and baby boys; and, in short, they carried on the government of the universe. The President's name was Zeus, and he could flash lightnings in war, and ride white bulls in conquest, but he was also something nobler than Thunder-god and Bull-master; he was the god of Facts; and when Greeks made treaties of peace, the covenants were sacred and blessed by Zeus, and his daughter Athene was a lady of grace who so loved Attica land that she taught the Attic folk to plough the "agros," and she gave them the olive tree of fruit and peace. In a return of love, the people called their chief city Athens after her name Athene. And I am sorry, badly sorry, for the children in London or Canada who cannot read the meaning of these enchanting legends. For, in the council of Olympus the Greeks saw themselves as in a mirror, only bigger, diviner, prettier, handsomer, cleverer, wiser, and far more co-operative! — though the truth must be told that at times the Olympians quarrelled but, of course, they had not got so far as the League of Nations and the Kellogg Pact.

In the polis of Athens, the city Council (Boule) of 500—(rather more than twice the size of the Canadian House of Commons) — all men, met in the open air, each at his numbered seat; and they planned public affairs—dealing with foreign countries, city building; control of temples; cavalry of war,

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By R. M. MAHONEY, General Manager

THE MARKETING OF BARLEY

The marketing of barley is a matter of great importance to a large number of our Pool members and it presents problems of its own. Information on the subject is therefore of considerable value and I am printing below a broadcast given by Professor Grant, Assistant Professor of Agricultural Economics at Manitoba Agricultural College, at the request of the Pool, on July 4th.

Professor Grant has made a special study of the barley problem. Last year, by joint arrangement between the Empire Marketing Board and the Manitoba Government, he visited the United Kingdom and the Continent and made an extensive inquiry into the requirements of the European markets. On his return he spent nine months with the Food research Institute of Sanford University, California, continuing his inquiries. The result of these special studies will shortly be issued as a report by the Empire Marketing Board. Professor Grant is thus in a position to speak with authority on the subject and his broadcast from the Pool office is reproduced on this page in order to give it a wider circulation among our members.

"I have been asked by the Wheat Pool to speak to you for a few minutes on the barley situation. Together with all grain prices, the prices of all farm and industrial commodities, the price of barley is badly depressed.

This is not news to the western farmer who is no doubt more interested in when the price of barley and other grains will go up. In this connection one man's guess is as good as another, except when we read in the papers that a prominent British economist travelling through Canada is reported as saying that the prices of farm products must reach pre-war level before Europe will buy, and further that he is given to understand that we can produce our cereals, etc. as cheaply as in 1913.

This is a fallacious idea and I am surprised at an economist making it. No Canadian farmer will quarrel with the idea of pre-war prices for his grains provided all the commodities he buys are on the same basis. In April of this year grain prices were about 10% higher than the 1909-1914 average but prices paid by farmers for commodities bought were about 50% higher.

So much for the general price situation. Now as for the barley market condition. The Canadian farmer should understand something of the competition he is up against in foreign and domestic barley markets. We have three major markets and three major types of barley demanded.

Our biggest market is Germany, which country only wants feed barley. Bremen is the centre of a large hay feeding area and draws supplies mainly from the Danubian basin and United States and Canada. Bristol is the great feed barley port of England and has the same source of supply as Bremen.

Unfortunately they have not a very high opinion of our barley in these ports. Danubian and African barley is very clean compared to ours. There are no wild oats and the grains are quite bright and absorb 4% more water than our barleys do in crushing. The barley is all crushed and sold to farmers who demand a creamy appearing feed. The preponderance of wild oats or black oats, as they call them, in our barley gives the feed a peppery color which the feeder does not like.

On top of this quality disadvantage, we have a marketing situation which does us no good. The marketing of grain out of the Danube and Northern Africa is somewhat in the nature of exploitation. The peasants of these countries know very little of world prices and world markets. They let their barley go at any price, so that when our organized selling competes with these grains we never know when the price may be hammered down by unregulated dumping.

The future is not, however, without hope. In the past Canadian coarse grains have been the orphans of the grain trade. No one knew the market demands or possibilities and no one seemed to care. The European buyer thought the poor stuff which reached his market was all that we could produce. But now the coarse grain marketing end is being re-organized in Canada. We realize we must merchandize our products and supply the quality demanded. Through contacts made by Canadian representatives last year European buyers recognize the possibilities of Canadian barleys. The other market for our barleys is the domestic market. In the past Eastern Canadian feeders have been using the Canadian and imported corn. As far as hog production is concerned there is no doubt that barley is the best feed for bacon hogs. With cattle feeding, a switch to barley from corn may be more difficult to bring about. Experiments are under way to prove the value of barley as a feed in beef production and if barley beef can receive the advertising that corn fed steers have had in the past, some of our difficulties will be overcome.

As I said before, there are three major demands for barley. High grade barley for the malting trade is supplied chiefly by California and Czecho Slovakia. The former controls the English mar-

ket and the latter the German. There is practically no hope of us competing in this trade. I was through the California barley area in June. The temperature while I was there was 104 in the shade. The barley had not been rained on for four months and the fields lay a dead ripe yellow under the baking sun without a breath of wind to cause shattering.

Manifestly we have not the climatic conditions to produce barley which will compete with these sun ripe barleys of California. But it is not all beer and skittles for the California producers. He has high priced land and high priced labor in his costs. While I was there I attended a meeting of growers who were anxious to organize a co-operative barley marketing association. Although their price is higher than ours they are far from satisfied with the conditions that surround the marketing of their crop and the prices received.

In Scotland we have hopes of increasing our share of the barley used in the distilling trade. Canadian barley with high diastase is excellent for this purpose. The only difficulty is with germination. It must be high, for without germination the barley is useless. In this connection we must do something towards testing for germination and selling on this basis. The outlook is hopeful.

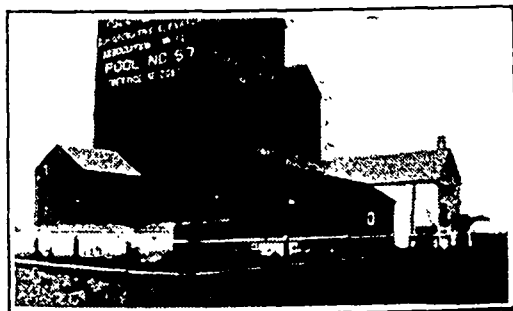
In the feed grain situation we must proceed with care. It would be very unwise for us to rush into

Give barley a chance on your harvesting programme in the fall. Feed the dirty stuff at home and if possible clean the better before shipment.

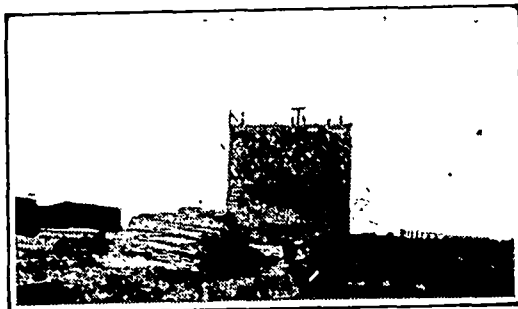
THE CONTRACT

Occasionally we receive letters from members, in which although the wording is not the same in all letters, the sum and substance is: "You have not lived up to your end of the contract; consequently, I consider my contract cancelled and will deliver no more grain to the Pool." These letters never state wherein the pooling association has failed to live up to its end of the contract. Occasionally also at a meeting someone will make the same sort of statement, and undoubtedly some of these members writing or making these statements feel that once they have made the statement in public or have written this sort of a letter, they are absolved from further responsibility under the pool contract. The pooling association is carrying on as outlined in the contract and is doing everything in its power to improve conditions.

I think it is only fair to say that the pool contract is a binding, legal agreement which may not be broken by either party; thus, let no member be confused as to his obligation under it. It is exactly as set out and for the term of years stated.



Grounds of Graysville Elevator.



Rebuilding Sperling Elevator



Grounds of Homewood Elevator.

expansion of barley acreage without a decrease in the wild oat content of our barley.

Barley production has increased since the war. In the United States prohibition has freed huge supplies for European consumption and the Canadian increase has been spectacular. We should always remember that wheat is the crop in which we have a superior advantage over all exporting countries. The present price of wheat should not blind our eyes to this fact. As for barley we can develop satisfactory markets if we grow barley not just as a last resort, nor on the dirtiest land. It is poor national economics and poor farm economics to meet our wheat marketing difficulties by jumping into a barley marketing situation which is probably even worse.

As for this year's barley marketing prospects, one hesitates to prophesy. If we could forget the general price depression the barley situation does not look unfavorable. The Danubian estimates are ten per cent. less than last year and the North African 52 per cent. below. This may react to our favor. We trust it does.

Generally speaking the price situation can get no worse and close, unbiased students of the situation give grounds for an upswing in August.

CONDITION OF WAGON BOXES

One of our operators writes us suggesting that growers' attention be called to the condition of their wagon boxes. The elevator operator is expected to handle grain fast and does not want to be tied up. Many loads are delivered in wagon boxes with cleats or boards which means that after the load is dumped the agent or helper or grower has to get up with a broom and very carefully sweep out the box. This takes time, and it takes your time as well as that of everyone else.

As a consequence he suggests, and the suggestion is a good one and worth while, that you look your grain boxes over and fix them up in the best possible shape, so that there will be no hold-up in unloading.

"You are charged, Samuel Johnson, with stealing five chickens, four ducks, two goats and a donkey; and you say you are not guilty."

"Yes, judge."

"Perhaps you would like to employ counsel and defend the case. Have you any money?"

"No, judge."

"Have you any property on which you could raise the money?"

"Yes, judge, I got five chickens, four ducks, two goats, and a donkey."

THE SCOOP SHOVEL

Official Organ of THE MANITOBA WHEAT POOL.

OFFICES: WHEAT POOL BUILDING, WINNIPEG, MAN.

TELEPHONE: 845 150

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Assistant Editor—K. J. Vanstone.

CO-OPERATION--SERVICE AT COST

WINNIPEG, MAN.

AUGUST, 1930

PRESIDENT BURNELL'S COMMENTS ON THE CARMAN MEETING

Our growers have not yet received their final payment for the 1928 crop, and have received only an initial payment on the crop of 1929. Our farmers are in desperate straits but they cannot turn back now, they must go forward. The Grain Trade is working harder than ever to work with our dissatisfied members and break up our organization. On Monday night a meeting of Pool members was held at Carman. This Carman meeting was organized by a self-appointed committee of four Wheat Pool members who were dissatisfied with the payments made on the last two crops. This committee worked hard and there is every evidence that they were generously assisted by the Grain Trade; the bills advertising the meeting were in some cases distributed by Grain Trade elevator operators and the evidence indicates that the Grain Trade assisted this committee in every possible way. This meeting at Carman was the biggest meeting of Pool members since the early years when the Wheat Pool was being organized.

The Chairman of the meeting explained that the meeting had been called to see if the members could not work out some way of getting out from under their Pool contract because of the low payments which had been forthcoming from the crops of 1928 and 1929. I was invited to attend the meeting which began at 8.30 p.m. and about 11 o'clock I was called on to clear up misunderstandings, give information, and answer questions.

Besides the Pool members there were in the Hall some fifty or sixty non-pool men. We know this because I asked that the Pool men would raise their hands and the showing of hands indicated that about that many non-pool men were present. All the rest of the seven hundred present were Pool members. A resolution (presumably framed by the organizing committee) was submitted to the meeting. This resolution was: "That this meeting of Pool members is in favor of circulating a petition asking the Manitoba Government to pass legislation to release the signers of the petition from their Pool contract."

An amendment to this resolution was submitted that "That the members stand by their contract to the end of the term." When the chairman called for the vote on the amendment the meeting stood up almost as one man—only 25 or 30 men remained seated. The vote in favor of the amendment was so overwhelming that the Chairman refused to take the contrary vote. The resolution to circulate

a petition asking the Manitoba Government to release the signers from their Pool contract because of the low payments they had received was never put to the meeting.

Yet we learned of efforts that were being made by the Trade to represent this meeting at Carman as one of dissatisfied Pool members. There were reports circulated in the east that similar meetings were being called throughout the west and that these meetings marked the disintegration of the entire Pool organization.

The reason why the private grain trade is working hard to break up the Pool at the present time is that they think with the depression in prices they can seize the opportunity to crush the Pool for good and all, and Pool members must not think that the overwhelming defeat of these efforts of the Carman Hall mark a close of this campaign. On the other hand members may expect petitions to be circulated through the west aiming at the break-up of our organization. The private trade have decided that this is their opportunity. They will leave no stone unturned to disrupt the Pool; and we cannot blame the members of the Grain Trade for this attitude. The Pool is preventing the private trader from getting the profits he was accustomed to get in the old days. One Pool member at the Carman meeting warned his assistants that if a sufficient number of our western producers get outside the Pool then we would see a repetition of a familiar scene—that is a herd of hungry hogs trying to get back in the feed trough with all four feet.

It is evident that there are hundreds and hundreds of loyal Pool members. I want to warn these to be on their guard against misrepresentation and against petitions that may be circulated that would tend to break up the Pool. We may as well make up our minds that the private grain trade will use its entire resources and resourcefulness, all its cash and cunning, to make the most of this opportunity.

There is perhaps a special reason for the strenuous efforts of the Grain Trade against the Pool at this time. They may have heard of a strong move afoot to bring the operations of the Winnipeg Grain Exchange under Government control to prevent short selling. At the present the Winnipeg Grain Exchange operates without a charter. It is not under provincial or dominion control: it should be. The Government has brought the Livestock Exchange under control and last winter took vigorous measures for the regulation of Stock Exchanges. The private grain trade have perhaps heard of the effort to bring the Winnipeg Grain Exchange under Government regulation in the same way. We are fight-

ing an economic war. Either the producers in their Pool will come out on top or the private trade and the speculator will. This struggle is a test of the intelligence and the courage of Pool members. It is time for cool heads: it is no time for cold feet. The Pool can still serve the farmer as well as ever. It still is his only hope and still demands his unswerving and loyal support.

C. H. Burnell.

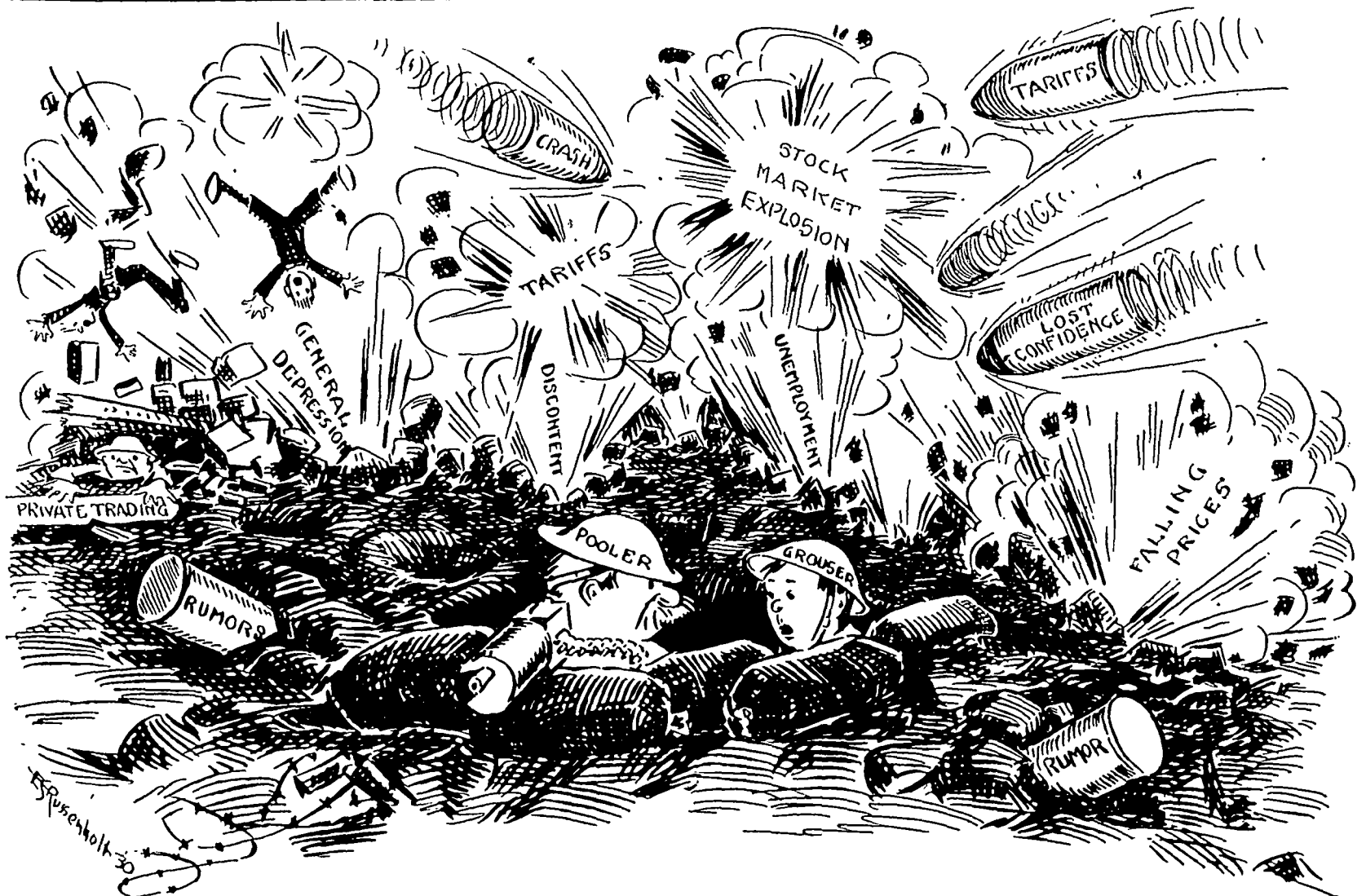
THE GAP IN PRICES

In this prevailing depression it is significant that while everywhere wholesale prices have fallen, retail prices have not followed the descending curve. The farmer, the manufacturer, the wholesaler are all taking less but the cost of living is not keeping company with the general tendency of prices. Wholesale prices in Canada have fallen about five per cent. during the last year, but the figures of the general cost of living throughout the country, as computed by the Dominion Bureau of Statistics, actually show an increase as between June, 1929, and June, 1930.

The same thing is noticeable in the United States and in Great Britain. It is apparent that as between the producer and the consumer there are interests which are exploiting both. The heavy fall in the price of wheat is not reflected in the price the consumer pays for his bread and those who a few months ago, both in Canada and abroad were blaming the wheat pools for keeping the price of bread at inordinately high levels have now perforce to look elsewhere for the cause. It has been pointed out many times that the price of wheat can vary 30

cents a bushel without affecting the price of bread; in other words if wheat were today selling at \$1.30 a bushel the price of bread could remain as it is. And yet wheat at \$1.30 a bushel would mean a fair return to the grower and no hardship to the consumer.

It is about time for some public inquiry into this question of the spread between wholesale prices and retail prices, between what the producer gets and the consumer pays. The cost of distribution is getting out of all proportion to the value of the service and in the process the consumer is paying millions of dollars that might be saved by a rational system of distribution for the benefit of both consumers and producers. The fact that there are 6,000,000 members in the co-operatives of Great Britain show that the consumer is seeking a refuge from the toll of the private distributors; the only refuge for the farmers of Western Canada is also in their co-operative agencies,—their wheat pool, egg and poultry pool, wool pool, and the other co-operatives. For there is one thing that experience between 1830 and 1930 has demonstrated beyond the faintest shadow of doubt, and that is, that economic strength lies in organization. Nobody today believes in a world made harmonious by the action of competitive self-interest. The area of competition is being persistently cut down in modern business and in its place we have organization for profit exacting all the traffic will bear. In such a world the unorganized producer is as helpless as a new born babe. The hope of producer and consumer alike lies in that process of "rationalised" distribution in which producer and consumer co-operatives are linked under the motto: "Service at cost."



"IF YOU KNOWS OF A BETTER 'OLE—GO TO IT"
(With Apologies to Bairnsfather, Old Bill, et al)

THE SECRETARY'S PAGE



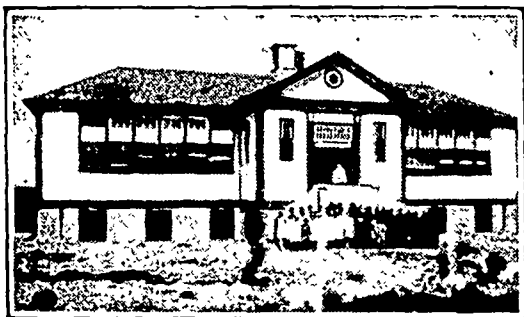
By F. W. RANSOM, Secretary

WHEAT POOL FIELD DAYS

Morden

A Pool field day and basket picnic was held at Morden Experimental Station on July 25th. It was estimated there were a thousand people present. By actual count there were 325 cars, besides a number from North Dakota.

Thanks to the courtesy and hospitality extended by Superintendent Leslie and his assistant, Mr. Breakey, and to the organization work done by Fieldman Crossley, the picnic was pronounced by everybody a huge success. Mr. Leslie cordially invited the Pool to put on a similar field day next year, and our hope is that it will be an annual event.



Mountain Side—
A two-room consolidated school in the Turtle Mountain District. Built 1929.

Parties of men, under the guidance of Mr. Breakey were taken around to the field grain plots where the experiments and crop rotations were explained.

The flower gardens were a great show and attracted a large number. Tea and coffee were provided by the Farm and after supper Professor Ellis spoke for a few minutes on the experimental work of the fertilizer plots.

Everybody had a good time!

Brandon

A Pool field day was also held at the Brandon Experimental Farm on Tuesday, July 29th. Some three hundred people were present. This was a repetition of a similar event last year. Then, as on this occasion, it was said to be one of the most successful days held at the farm. Among those taking part in the programme were: Professor T. J. Harrison, S. J. Sigfusson, Dr. Buckley and R. M. Mahoney.

Mr. Tinline, Superintendent of the Farm, expressed the hope that the occasion would be repeated next year. Much credit is due to those responsible for the successful and pleasant time which was had.

MINUTES OF LOCAL ANNUAL MEETINGS

The following Wheat Pool locals have not yet sent in the minutes of their annual meetings: Albert, Assiniboia, Daly, Fisher Branch, Hillsburg, McCreary, St. Rose, ~~Strathclair~~, Swan River, Woodlands. We would like the secretaries of the above locals to forward the minutes to this office as soon as possible.

RESOLUTIONS FOR ANNUAL MEETING

Resolutions to be submitted to the General Annual Meeting have come in from local annual meetings on the following subjects:

- Reduction of Field Service.
- Retirement of Reserve Deductions to disabled members.
- Change in Elevator Policy.
- Resolutions of confidence in Pool, Directorate and Management and Policy.
- Election of Chairman from Floor of Convention.
- Financing of Educational Department on Bushelage Basis.
- Endorsing policy re development of coarse grains markets.
- Reduction of Delegate Representation.
- Reduction of Delegates' Per Diem Allowance.
- Selling Policy.
- Milling—Pool to acquire facilities.
- Option Trading.
- More Aggressive Educational Policy.
- 100 per cent. Pool.
- Radio Broadcasting.
- Salaries.

Resolutions for the local annual meetings, when all are in the hands of the Secretary, will be arranged under subject heads and sent out to the locals for decision before the annual meeting takes place.

NEW LOCAL OFFICERS

The names of the new officers of the Wheat Pool locals who were elected at the annual meetings in July, will be published in the next issue of the Scoop Shovel. It was our intention to print them in this issue but we have not a complete list, and so that you may be able to refer to them all together, we decided to hold them until next month.

NEW DIRECTOR FOR DISTRICT No. 2

A special meeting of Wheat Pool delegates for district No. 2 was held in the Memorial Hall, Carman, July 24th, for the purpose of electing a director for the district in the place of W. G. Weir who resigned to enter the field of federal politics.

The meeting elected C. H. Burnell, President of the Manitoba Wheat Pool as chairman and F. W. Ransom, Secretary of the Pool, as secretary of the meeting.



A group of Juniors who played Shanamac games at the Co-operative Field Day at Brandon Experimental Farm.

Twenty-one names were put in nomination for the vacant directorship but eleven withdrew leaving to the vote the following: J. B. Brown; J. M. Cruickshank; J. Davies; A. Harland; A. Howarth; A. Larson; W. J. Parker; H. Stone; C. Simpson; R. A. Wilson. Voting was by preferential ballot and W. J. Parker of Sanford was declared elected on the eighth count. Mr. Parker thanked the delegates for the confidence reposed in him and pledged himself to do all in his power to further the cause of the Pool and the co-operative movement.

The candidates were given two minutes each to

address the meeting and all of them emphasized the value of the Pool, urged the giving of whole-hearted support to the co-operative movement in the province and the necessity of every farmer standing shoulder to shoulder in the face of the present depression. Things were bad, each speaker admitted, but they each went on to say that things would have been very much worse if there had been no Pool and that their Pool was the one thing the members should be prepared to fight for to the last ditch right now. These sentiments were warmly approved by the assembled delegates.

A resolution expressing appreciation of the services of the previous director, W. G. Weir, was carried unanimously and amid applause.

"THE 12th OF JULY"

We have received a number of letters protesting against the article "The 12th of July" on this page in last month's Scoop Shovel, and have been waited on by a delegation of prominent officers of the Orange Order. I have written to each correspondent but I feel it is necessary to make it clear to all the readers of this page that the article in question did not represent the views of those connected with the publication, and was certainly not intended as any reflection on the Orange Order. I very much regret that it should have been open to such an interpretation.

A trained and experienced writer knows just how to convey his thoughts, and I must confess that I have not yet attained the art of writing so as to give an adequate picture of my thoughts. The last thought in my mind was to say anything against the Orange Order, and I can only repeat that I regret any expression in my remarks which has given offence to members of the Order. I now wholly retract the article and apologize for its publication.

GREETINGS FROM ENGLISH C.W.S.

Four directors of the Co-operative Wholesale Society, Sir William Dudley, W. Dodds, A. Pickup and W. Higgins, after attending the Annual Congress of the Co-operative Union of Canada at Toronto in July, travelled west on the business of the Wholesale. While in Winnipeg, Sir William Dudley, on request of the Wheat Pool, kindly consented to convey greetings from co-operatives of England to co-operatives of Manitoba through the Wheat Pool Broadcasting Service on July 18th. The following is his broadcast:—

"Having come into Winnipeg on business from the Old Country, I have been invited to say a few words over the radio. I appreciate the privilege and thank those responsible.

You will naturally want to know

who I am and those associated with me. Three colleagues and myself are here from the English Co-operative Wholesale Society to make searching endeavours to extend our business with Canada.

Our business on the other side of the water is to make wholesale arrangements for nine hundred Co-operative Retail Societies spread north, south, east and west. Our wholesale business represents 90 million pounds sterling or \$450,000,000 per annum. We manufacture forty million pounds sterling, or \$200,000,000 worth of goods per annum. We employ in our wholesale, warehouse and factories 50,000 people. Our bank business reaches the massive total of 800 million pounds sterling or 4,000 million dollars per year.

These are quite sufficient figures, and I do not want to bewilder you, but it is necessary to

explain what we represent.

May I say that this springs purely from the thrift and small earnings of the industrial people of England. Every mickle means a muckle. We must never despise the day of small things.

Our organization sprang from insignificant and small beginnings into the most imposing and important business that I have outlined. Known to everyone at home, and understood by many of our brothers and sisters on this side of the Atlantic.

It should never be said that we allowed our kith and kin to travel thousands of miles colonizing, and then left them in isolation to work out their own salvation alone. Our Empire must close in and endeavour to make the best arrangements for inter-supplying within ourselves. We want your supplies



THE CO-OPERATIVE MARKETING BOARD

Office—224 Parliament Buildings. Telephone: 840 394

Members of the Board:

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W. A. Landreth.

G. W. Tovell.

Secretary: John W. Ward.

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Thos. Wood. H. C. Grant.

PATRONIZE THE "CO-OP."

Harvest and threshing time is one of the busy seasons for the Co-operative oil stations scattered throughout Manitoba, and we hope they are all doing a roaring trade. There are now comparatively few grain farmers in the province who are not within reasonable distance of a consumers' Co-operative, and it is undoubtedly in the interest of all who believe in co-operation to obtain their supplies from a co-operative source. Prices are usually the same at Co-operative stations as those charged by the private companies, but it is a well-known fact that prices to the consumer have been reduced by several cents a gallon, in relation to refinery costs, as a result of the entry of the farmer into the oil business on the co-operative plan. Co-operation, in other words, is saving the people of Manitoba many thousands of dollars annually in the cost of gas and oil, and even those who do not belong to, or patronize, a co-operative association are getting some of the benefit.

The wise man, however, is not content to get the benefits of co-operation without participating in the movement. He knows that his support strengthens the movement, gives it a larger purchasing power and enables it to serve him even more economically and efficiently.

Co-operative gas and oil, although sold at the same prices as other brands, are of superior quality, being made up to rigid specifications, and a great many commercial travellers have got into the habit of filling their automobile tanks at the co-operative stations. It is even reported that some travellers for oil companies, who have to buy their own gas, are among the number, but of course they don't admit it, at least not for publication.

Its Future Course

The course which lies before the movement is well summed up in the following extract from the address of the late Dr. Creighton, Bishop of London, to the congress at Peterborough, in 1898:—

"The co-operative movement cannot cease to be missionary or its career is ended. It cannot measure its results simply by consideration of material benefit to those concerned; it must be in living connection with the whole field of industrial effort. It must not only sell the goods which the consumer wants.....it should create a higher view of the proper conditions of industry, and should inculcate a preference for goods which are produced under those conditions. It should never cease to pursue and emphasize the great moral considerations on which all our dealings should be based.....Material interests do not prosper unless they bring with them that increased sense of duty which must ever accompany a large sense of comradeship. In pro-

portion as we know ourselves to be one of many we lose our selfish individuality in a common life, animated by a common purpose."

It is by adherence to these principles and to this practice that the co-operative movement will continue to attract to its ranks as its leaders men and women of high character; it is thus that its members will be able to maintain the impetus gained in the past; it is thus that the "Peaceful Revolution" from Competition to Co-operation will be accomplished.

—Catherine Webb.

Magnificent British Progress

"The British Co-operative Congress met this year at York. While in the capitalistic and competitive world of trade and commerce 1929 was a black year, the delegates were furnished with information showing that for the Co-operative movement it had been one of unexampled progress. The statistics were not complete, but the preliminary statement, based on reliable data issued to the Congress, showed an estimated increase of half a million members. From a membership of 5,888,135 in 1928, it is computed there are now 6,378,309 co-operators. In a single year British co-operators have increased in number by more than eight per cent. Never before has there been such a great reinforcement of the Co-operative body in one year. As far as membership is concerned, the Co-operative movement now represents more than half the people of Great Britain.

Notwithstanding the widespread unemployment, retail co-operative societies were able to add 14,000 workers to their pay-roll, bringing the total up to 181,000. Reduced earning power did not prevent the British working class adding another \$65,000,000 to their investments in the movement; the share capital now exceeding \$550,000,000, loan capital being about \$70,000,000, saving bank deposits \$25,000,000 and reserve and insurance funds \$45,000,000.

The Co-operative retail trade of Britain rose from \$1,045,000,000 in 1928 to \$1,120,000,000 in 1929, an increase of over seven per cent. The amount available for distribution in the form of dividend and interest during 1929 was \$135,000,000, an increase of \$11,325,000 over the previous year. While the Co-operative movement never made a millionaire, it will be noted that, in one year alone, it saved to consumers funds which would have made one hundred and thirty-five millionaires. If it were not for co-operation that huge amount would have been diverted from the people; partly for the luxurious expenditure of the few, and partly to be converted into additional capital further to exploit the working and consuming masses. The above figures are quoted on the basis of five dollars to the pound sterling."—The Canadian Co-operator.

**GREETINGS FROM ENGLISH
C.W.S.**

(From Page 11)

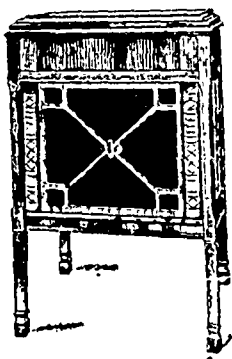
and we believe you need ours. Many products can be taken from you by us most economically, and we have manufactures that can be taken by you from us. In fact, we have seen evidence of this in every town or city visited.

Ours is a true co-operative spirit, and we desire to extend the area of co-operation. May we ask you to turn this over in your minds and let us work together in perfect harmony in the co-operative interest of the whole Empire. We have a message to give to the people of Canada.

Our faith is in co-operation being able to eliminate the majority of the economic troubles and to solve most of our social problems. Much has been accomplished in the Old Country by co-operation. We feel that just as much can be accomplished here, and would like to move the hearts and minds of the people in this direction. Our efforts depend upon their quality, and we would ask you in the lines of a well-known couplet, "First ascertain that your cause is right, then pursue it with all your might, for this shall be your duty."

Lady—"Are you the same man who ate some of my meat pie last week?"
Tramp—"No, ma'am; I'll never be the same man again!"

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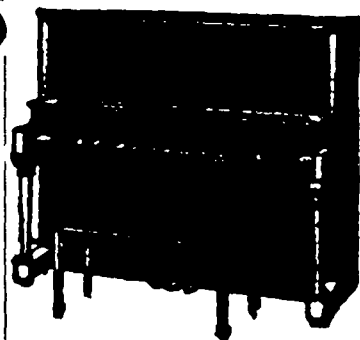
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The POOL WOMAN



A CALL TO WOMEN

On another page of this issue of the Scoop Shovel there is a story of a pool meeting which was called by pool members to discuss pool affairs. This story should be read by all our Pool members. There are a lot of stories and rumors afloat regarding the position of the Pool. Prices are low, initial payments on wheat and coarse grains are low—making it very difficult for many to finance.

What with the evil reports about the Pool and general hard times some members are becoming discontented and dissatisfied. No one does feel happy or contented in hard times. After all the main business of most of us is to make a living; when the family income is not sufficient to give one the minimum of living that a modern civilization should give to everybody it is not to be wondered at that there is discontent. To the enemies of the Pool therefore the present seems an opportune time to get in their work against the Pool.

These economic conditions affect the home and are therefore of importance to our women, and the Pool woman who wants to have an intelligent understanding of all this trouble should give some thought to the whole world situation and the distress that is everywhere so evident. She should know something of the difficulties with which the Pool has to contend.

Farmers in America, farmers in England, Germany, France—everywhere—are in the same state of distress. Their living has been affected by the drastic fall in prices. There are about 6,000,000 unemployed in the United States, 2,000,000 in England, nearly 2,000,000 in Germany—many millions of unemployed when one takes the statistics of our industrial countries. Economic distress is world wide.

Some of the Pool men who attended the Carman meeting apparently thought they would be better off without the Pool. How could they be? No better system has yet been devised than that of co-operation for insuring an equitable distribution of the wealth produced by the workers of the world. The co-operative movement in every country in the world has occasionally run into hard times; yet it has persisted because the members of the co-operatives realized that no matter how hard the situation was to them it was much worse outside the co-operative movement.

The great consumer's co-operatives in England and European countries are a standing example of success, due mainly to the loyal support of the women who are the purchasers of the family needs, and the present time is one which calls for the support of our farm women to all our co-operative institutions. They have been built up in a short space of time by the loyalty of the members and

if that loyalty were to weaken and fade away or if these institutions are allowed to fall and die the loss to the farming population of Western Canada would be irreparable. Those Pool men who are standing firmly by their Pool should have the wholehearted, courageous support of our farm women. There is a lot at stake in the present situation. There is the chance of such a reduction in prices as to seriously impair the standard of living in our western farm homes. There is the danger that our farming population may be reduced to the status of a poor peasantry.

Only co-operation can save us from these things and for the sake of their children, their homes, and their communities our farm women should stand loyally by the men in the support of our Pools and all our co-operative institutions.

INTERNATIONAL WOMEN'S GUILD CONGRESS

This month the International Co-operative Alliance is holding its usual triennial congress at Vienna. At the same time and place the Women's International Guild will hold its congress. Delegates from many countries will come to discuss problems with which women are faced in every country.



FRAU EMMY FREUNDLICH
President International Women's Guild

These women have gradually built up their own organization, and in doing so, they not only faced the prejudices which confront all pioneers but have overcome their inexperience of working democratically together. Now the Congress has become a place where women from all countries appear to discuss problems which are of vital interest to women and the world as a whole. A congress such as this is bound to create a spirit which searches out what service each country can most effectively render to all, and as Catherine Webb has put it, "it will develop the mind which will apply to the larger world of politics as well as within the Co-operative world, those methods which alone can eliminate the causes of war, and make a true Commonwealth of Nations."

THE MARITIME CO-OPERATIVE INSTITUTE

(From Page 4)

time representative for the Wheat Pool, who has recently been located in the Maritimes to further work along these lines, had samples present and brought to the attention of the audience the manner in which the handling of feeds will be carried on. Mr. McEwen had an opportunity at the gathering to meet local directors from all parts of the Maritimes and thus has aided in establishing contact points.

Maritime Co-op Council

The closing session of the Institute placed before the producers plans which are being made to make effective a program of publicity and educational work which is believed will aid in strengthening all co-operative organizations. The Maritime Co-operative Council was formed last January with five co-operatives as members. F. W. Bishop, president of the United Fruit Companies, Ltd., of Nova Scotia is chairman while W. V. Longley, Truro, is secretary. O. A. Jess is representative for the Canadian Livestock Co-operative, Ltd., Maritime section; A. F. Curran, for the Maritime Egg and Poultry Exchange; A. E. MacLaurin, for the Canadian Co-operative Wool Growers, Maritime Section; and J. W. Boulter for the Prince Edward Island Potato Growers' Association.

The resolutions adopted approved of the organization of a Co-operative Council; the holding of an annual Co-operative Institute; the holding of county and district co-operative institutes; means of publicity for co-operative organizations; co-ordination of co-operative purchasing.

Delegates attending the Institutes were so favorably impressed with the place and arrangements that both the Livestock and Poultry organization want to come back to Sackville next year for their annual meeting. The second Co-operative Institute for the Maritimes will be held at that time. The presence of Mr. Burnell and other representatives of the Wheat Pool, contributed much to the gatherings and will greatly further co-operation of agencies which are seeking to further the best interests of Maritime producers.



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Under our Guaranteed Maximum
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Co-operative Poultry Marketing

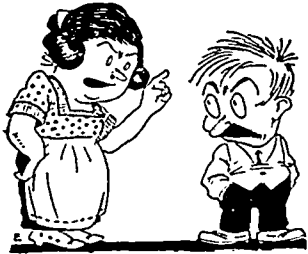
This page conducted by
MANITOBA CO-OPERATIVE POULTRY MARKETING ASSOCIATION, LIMITED.
 Head Office: 85 Lombard Ave., Winnipeg.

FINAL RETURNS

Final payments have been made to members of the Association for the Pool period ending July 19, 1930. The prices returned on eggs have been as follows:—

| | |
|---------------|-----|
| Extras | 23c |
| Firsts | 21c |
| Seconds | 18c |
| Crax | 16c |

These prices, you will remember, are higher than those netted for members last year during the same period. When you consider the decline in value of practically all other farm products and consider also that our neighbors across the line in North Dakota were, during this same period, netting at the highest, 16c per dozen for their eggs



Listen!

—considering these things it is gratifying indeed that your organization has been able to market your eggs for the prices quoted. This, of course, is another evidence of the value of co-operation and careful administration.

At present the market is somewhat stronger and it seems reasonable to expect a further increase in prices during August. Based on this our advance price was raised on August 4th to 20c per dozen.

Some Branches Closed

The Pool egg stations at Lauder, Neepawa and Carman will close at the end of this contract season—August 30th.

At the last Board meeting your Directors decided to keep Pool stations at Brandon and Dauphin open during the whole month of September. This should prove a real convenience—as members in South-western Manitoba can ship to Brandon, and members in the Northern part of the province can ship to Dauphin at considerably less freight costs than to Winnipeg.

The Dauphin and Brandon branches are being kept open. This is an experiment more or less—but we believe it will prove very profitable to our membership. Your organization must have a good volume if it is to operate successfully. We invite our shippers to avail themselves of the opportunities offered.

Our Winnipeg branch will, as usual, be open during the entire year.

Egg Candling

Aiming to get more people acquainted with the candling and grading of eggs, your Pool arranged with the Boards of "C" class fairs in various parts of the province for a number of demonstrations on the candling of eggs, in conjunction with the Dominion Livestock Branch.

Some of these demonstrations were most success-

ful, and a great deal of information was broadcast and the folks who attended were well satisfied. Others of these demonstrations were not so successful due to faulty organization. Practically all endorse the opinion that such educational work is necessary and very beneficial to the district in which it is carried on.

Your organization has always been to the fore in efforts to better our product, as quality is the basis on which our product must be sold. Better products—better prices.

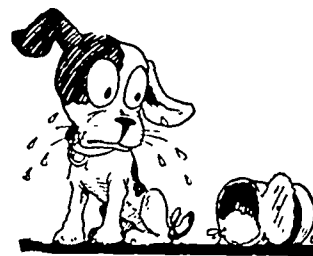
Live Poultry Marketing

The marketing of live poultry is now in full swing. This year forty-eight locals have taken advantage of the opportunity to use the culling service and to market their fowl through the facilities provided by their Pool for country car lot loading.

The killing and dressing of our live poultry is now well under way. Prospects are at present that our poultry will bring prices up to expectations.

Members who are not able to take advantage of the Pool car load shipping service may ship their fowl direct to the Winnipeg branch. All the fowl received at the Winnipeg branch during the period of country marketing will be handled on a Pool basis with express charges deducted from the initial payment.

We strongly advise producers to market their fowl before August 25th, which is the closing date of the live poultry pool. By marketing before August 25th members get the advantage of the Pool price; after that date all birds must be disposed of at the best price the market affords. The broiler market is at the present very unstable, due largely to the surplus light weight chicken still in storage from last year. Light weight broilers are not wanted. We would strongly recommend that chickens be fed until they weigh at least four pounds per bird before marketing.



Some Worries

Coops will be supplied upon request to anyone who wants to ship live poultry.

That United States Tariff

Here are some of the new regulations which recently went into effect in the United States which strongly influence our operations: tariff on eggs increased from 8c to 10c per dozen, live chicken, fowl, ducks, geese, turkey, etc. increased from 3c to 8c per pound; frozen or preserved eggs 11c; dressed chicken, fowl, ducks, geese, or turkey increased from 6c to 10c per pound.

These increases emphasize the importance of marketing fowl at this season, so that this class of poultry may be kept off the late fall market thus reducing as much as possible, the surplus of fowl later on when our dressed poultry must go on the market.

TOGETHER-NESS

(From Page 5)

navy and building of battle-ships (wooden); finance (taxes etc.). On most questions, when the Chairman asked them to vote, they did so by "show of hands." But if a citizen was on trial for a great evil-doing the voting was done by dropping white pebbles (not guilty) or black (guilty) into metal urns. Almost once a week all the men citizens assembled in an open-air theatre to discuss city business. Each speaker would go to a "Rostrum" or platform-desk, and put on a crown of myrtle, and talk the best "rhetoric" (Greek for "word-pouring") that he could; but if he talked rudely, the chairman cut him short and fined him. For the Greeks understood the "Golden Mean" or middle, between rudeness and manby-pamby. Once a year the town's meeting decided whether any citizen who did not obey the rules of Together-ness should be sent out of Athens; and the voters wrote—each on a shell, or broken bit of pot, or "ostrakom"—the name of the person to be banished; and if a majority of shells named a wretch, he was "ostracized." Such a town's meeting was called an "ecclesia," or church. And today, some of us hope that all men will sooner or later belong to one Ecclesia, with not a soul—black, brown, yellow or white—left out of the church of humanity. The women were not in the Greek "Ecclesia"; and a great army of slaves had no happy share in the life of the polis.

When, in early days, the peasants and citizens of Attica-land (round Athens) first gathered in holiday, and made merry in honor of the lady Athene, they were pleased at the fact that all (or in Greek "Pan") came to the assembly so it was called the Pan-athen-aic Festival. Each fourth year, in July and August, the city and the Attic people made a chorus of joy, day after day. They had friendly contests and prizes—for the best music, a crown of gold; for the best athlete in races, a crown of wild olive leaves, and a lovely vase filled with sweet oil from the olive tree in the lady Athene's grove. On the last day of the feast, the city sparkled into a

(Turn to Page 19)

Save in Prosperity

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This Bank invites your Savings Account. Interest added every six months.

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Guarantee
in each bag**

Robin Hood FLOUR



**Makes more loaves
of better bread.**

20

Manitoba Co-operative Dairies

This page is conducted by the MANITOBA CO-OPERATIVE DAIRIES, LTD.

Winnipeg

Dauphin

Brandon

NOW IS THE TIME

The season of heavy cream production will soon be past for another year. If we are to take full advantage of the opportunity for volume offered us in this season, we must act quickly. As we have pointed out repeatedly, increased volume means lower manufacturing costs—and lower manufacturing costs mean a greater margin to be returned directly to our members.

We are all interested, then, in securing the utmost volume for our co-operative plants at Dauphin, Brandon and Winnipeg. We are interested, indirectly, in getting every possible can of cream shipped to one of these plants because their success rests on just this; and we are interested, directly, because the success of our Co-operative plants means more actual returns for every pound of butter fat shipped in by members.



Hard Hit

"Wanted---More Cream"

We are looking forward to a good volume of cream production during the coming fall. This expectation is based on the fact that feed conditions are good.

It is true that prices this season have been, and still are, disappointing; but that is all the more reason (isn't it) why we should all try to produce more cream and deliver it at our Co-op. plants in better condition. Quality counts in the return that dairying brings us. The grade that we get for our cream is not an incidental factor in making dairying pay—it is a decisive factor.

Producers and creamery men who have been in this business for a long time have all gone through periods of low prices. But these discouraging experiences point to one fact—that the man who sticks to his guns is the man who wins out.

Old Tricks

At this time of the year it is more or less usual to face some disturbances in prices, etc., when receipts of cream decline. Some creamery men (over-anxious to get a lead on their competitors) launch ambitious schemes and advertise that they will do wonderful things for the producer who delivers cream to them.

This year has been no exception to the rule; one or two firms have tried to make cream shippers believe that cream shipped to their plants brought a better price. It is surprising that well-known companies would employ such ancient tricks. The creameries in question offer a few cents more per pound of butter fat for a few days and then, when a number of new shippers have taken the bait, drop back to market prices.

The good consistent cream shipper knows that

he will get the best return for his product by shipping to his Co-op plant and by sticking to his own organization through thick and thin.

The Best Return

Volume counts in reducing overhead expenses and reaching preferred markets. The wise producer, therefore, is not stampeded; he knows that no creamery is going to give him something for nothing—but only because they expect to get it back from him (with interest) very shortly.

The wise producer knows that cream and butter are worth just exactly what the consumer will pay; that there is just one way to get the consumer to pay more—that way is to give him what he wants, when he wants it. This is the secret of success in the dairy-busines. As a matter of fact, it is not a secret at all but a well-known, well-proved principle of sound business.

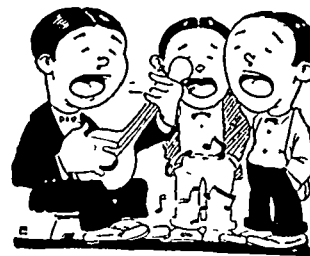
Any Complaints?

The Manitoba Co-operative Dairies plants at Dauphin, Brandon and Winnipeg, together with all the equipment in them, belong to the members; the men who operate these plants are working for the members. Their aim is, and must be, to give fair treatment and efficient service to all cream shippers.

If any shipper has a complaint to make in respect to the treatment he has received at a Co-operative plant, it is his duty, as a member, to make that complaint direct, and it is our duty, as his workmen, to deal with such a complaint to the best of our ability.

By Working Together

Only by co-operating in this way can we reinforce weak points and perfect the operation of our plants—and so strengthen and extend our whole organization. We all know that the only way to make co-operative marketing of any product 100% successful is for the members who undertake it to give their best support and, at the same time, demand the best from the men they hire to do their work.



Perfect Harmony

From time to time letters come in on the grading of cream. Some of the writers apparently still think that their cream is graded by some workman at the creamery. That idea is wrong. All cream in Manitoba, wherever offered for sale, is graded under the direct supervision of the Provincial Dairy Commissioner.

Manitoba Co-operative Dairies is made up of some 7,000 members. We appeal directly to every single one of them to use their utmost efforts to increase the volume of cream shipped to their plants—it means success for our creameries and the best actual return to the shippers for their product.

TOGETHER-NESS

(From Page 17)

wonder of Together-ness—a civic and religious procession. Priests led animals for sacrifice; mothers and maids bore baskets; old men flourished olive branches; warriors clasped shields; young men rode horses; prize winners held vases; visitors (aliens) from overseas joined in. And the grandest sight was a ship on rollers floating a yellow sail, a saffron robe for Athene. Flutes fluted, and dancers gravely danced; and the joy was "Pan"—all Athenaic. Yes, and some day, the Procession of friendship will make music for all nations and races; and war, and slavery and poverty will have passed away from the Polis of the Globe.

Elusive Truth.

I've argued with fellows a-plenty;
 With dumbbells, and morons,
 and fools;
 I've talked loud and long,
 With saps who are wrong;
 With nit-wits whose heads are
 quite dense.
 There's one thing that's always
 disturbed me;
 In arguing with someone else.
 Our listeners, you see,
 Never seem to agree
 On which of us two has no sense!

**Manitoba
 Agricultural
 College
 Announces Courses**

The Degree Courses open October 1st. Four year courses leading to the degree of:—

- Bachelor of Science in Agriculture, B.S.A.
- Bachelor of Science in Home Economics, B. Sc. (H. E.)

The Degree is from the University of Manitoba.

The Diploma or Practical Courses:—

- For young women open October 15th.
 - For young men November 3rd.
- A public school education will admit to Diploma Courses.

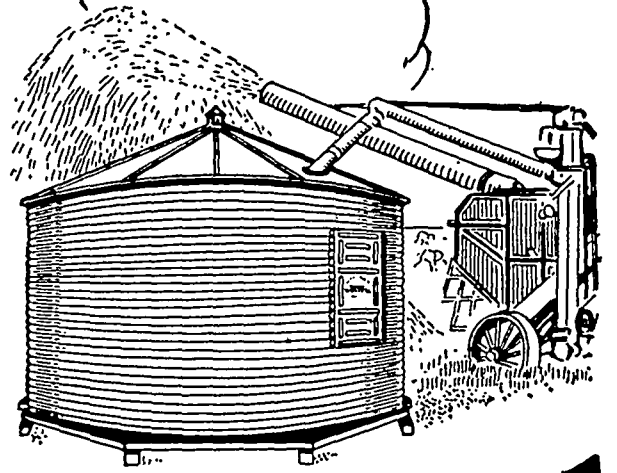
A wholesome residence life features in a course at M. A. C. Write to the Registrar for the calendar and full particulars of cost, qualifications for admission, etc.

W. C. McKILLICAN, Dean.

Safe Grain Storage -

Be independent. Thresh into the granary. Save time and teams. Clean before you sell. Haul to market when it suits you. **WESTEEL** Portable Corrugated Steel Granaries provide safe storage at low cost.

Made of heavy gauge steel. Fire, lightning and storm-proof. Strong, rigid — never crack, warp or sag. Grain is safe from stock. Easy to put up—will NOT blow away. Capacity, 1,000 bushels. Height, 8 feet; Diameter, 14 feet 8 inches. Two opposite man-holes for filling. Special combination door.



SEE YOUR DEALER OR SEND FOR FOLDER

WESTERN STEEL PRODUCTS
 LIMITED
 WINNIPEG

Calgary - Edmonton - Regina - Saskatoon - Vancouver - Victoria

Individual Attention!

EACH branch manager of this Bank gives a farmer customer individual attention. And with him, nearly 600 other managers co-operate that the farmer may have a safe place for his savings; that he may borrow under the easiest possible conditions; that he may buy or sell in any part of the civilized globe.

This explains why an ever-increasing number of farmers make use of the thoroughly modern and friendly service this Bank offers.

THE CANADIAN BANK OF COMMERCE
 with which is amalgamated
THE STANDARD BANK OF CANADA 165M



This page conducted by **MANITOBA CO-OPERATIVE LIVESTOCK PRODUCERS LTD. AND CANADIAN LIVESTOCK CO-OPERATIVE, LTD.**

JULY BUSINESS

Livestock receipts at the Union Stockyards, St. Boniface, continue light. Following is the statement showing cars handled by the five high firms during the month of July; you will note that the percentage handled by your organization keeps climbing steadily:

| | | |
|-------------------------------|-----|-------------|
| 1st.—Can. Livestock Coop..... | 170 | cars—34.0% |
| 2nd— " " " | 68 | " —13.6% |
| 3rd.— " " " | 55 | "....—11.0% |
| 4th.— " " " | 43 | " — 8.6% |
| 5th.— "" " | 43 | " — 8.6% |

Order Department Handlings---July

| | | |
|-------------------------|------------|-----------------|
| From Alberta..... | 71 | cars of hogs |
| From Saskatchewan | 33 | " " " |
| From Manitoba | 13 | " " " |
| | <u>117</u> | " or 8,740 hogs |

Total cars of livestock handled at Union Stockyards, St. Boniface, as compared with same period in 1929:—

| | | |
|------------------------|-----------|-----------|
| | 1929 | 1930 |
| Total to May 31st..... | 3950 cars | 3310 cars |
| June | 682 " | 516 " |
| July | 1196 " | 498 " |

being 1504 cars less in 1930.

Your organization handled 1496 cars from January 1st to July 31st, 1929; for the same period in 1930, 1350 cars—or 146 cars less.

Now's the Time

The heavy decrease in receipts at the Union Stockyards, St. Boniface, means one of two things: either a decrease in the number of livestock raised on the farms, or that cattle are being kept back for feeding purposes. Information leads us to believe that a substantial decrease in livestock is taking place.

Is it sound business? Perhaps the producer will wonder what future there is in raising cattle. Taking into account the decrease, it would appear reasonably safe to feed cattle and have them come forward to market finished and ready for slaughter.

From 25 to 31%.

In building up the Co-operative Marketing Organization, we frequently take stock and figure out what progress is being made. Comparing percentages, we find that your organization, up to the end of July 1929, handled 25.5% of all livestock received on the St. Boniface market. This year to the end of July, your organization handled 31.5%

of the total receipts on the St. Boniface market. The increase has been steady from month to month.

The steady increases in percentages of livestock handled by co-operative marketing organizations in Western Canada would indicate that producers are becoming more and more convinced that the co-operative marketing of livestock is sound and necessary. In many quarters where producers have not organized themselves into co-operative livestock marketing organizations these producers are beginning to realize that the transient drover or dealer is not out to give service; when the market is unsettled he is not driving around the country to buy stock. Would it not be opportune for the producers in such areas to get together and create a co-operative shipping association to handle their livestock for themselves? Now is the time.

Feed the Feeders

In our market letters and over the radio we have suggested that feeder and stocker cattle be kept on the farm and, wherever possible, fed during the winter. The main reason for suggesting this procedure is the fact that we have no demand for stocker and feeder cattle at this time.

The American market and tariff changes make it impossible to ship cattle to the American side. In Ontario, where an outlet under normal conditions is found for many of our stocker and feeder cattle, the demand is very limited. Even with a good crop of hay and prospects for a good crop of barley and oats it is doubtful that the Ontario farmer will buy many feeder cattle this fall. Recent reports indicate that pastures in Ontario are somewhat short, owing to dry weather, and should a demand develop there it will not be until late in the fall.

Any producers in Western Canada who are considering the advisability of purchasing stocker and feeder cattle, and have reasonably good pastures, would be able to secure their requirements at this time, and our suggestion would be that they communicate with this office or with the shipping manager in their respective districts.

A word or two in connection with the sheep and lamb market. Very much the same condition applies as with cattle—there is no demand for feeder lambs and no outside demand for butcher lambs. Any lambs weighing 80 to 90 lbs. and carrying fair flesh might as well come forward to market. With a steady run of lambs to market we are inclined to believe that the lamb market will remain about steady at present prices. Light or thin lambs should be kept at home and prepared for the market.

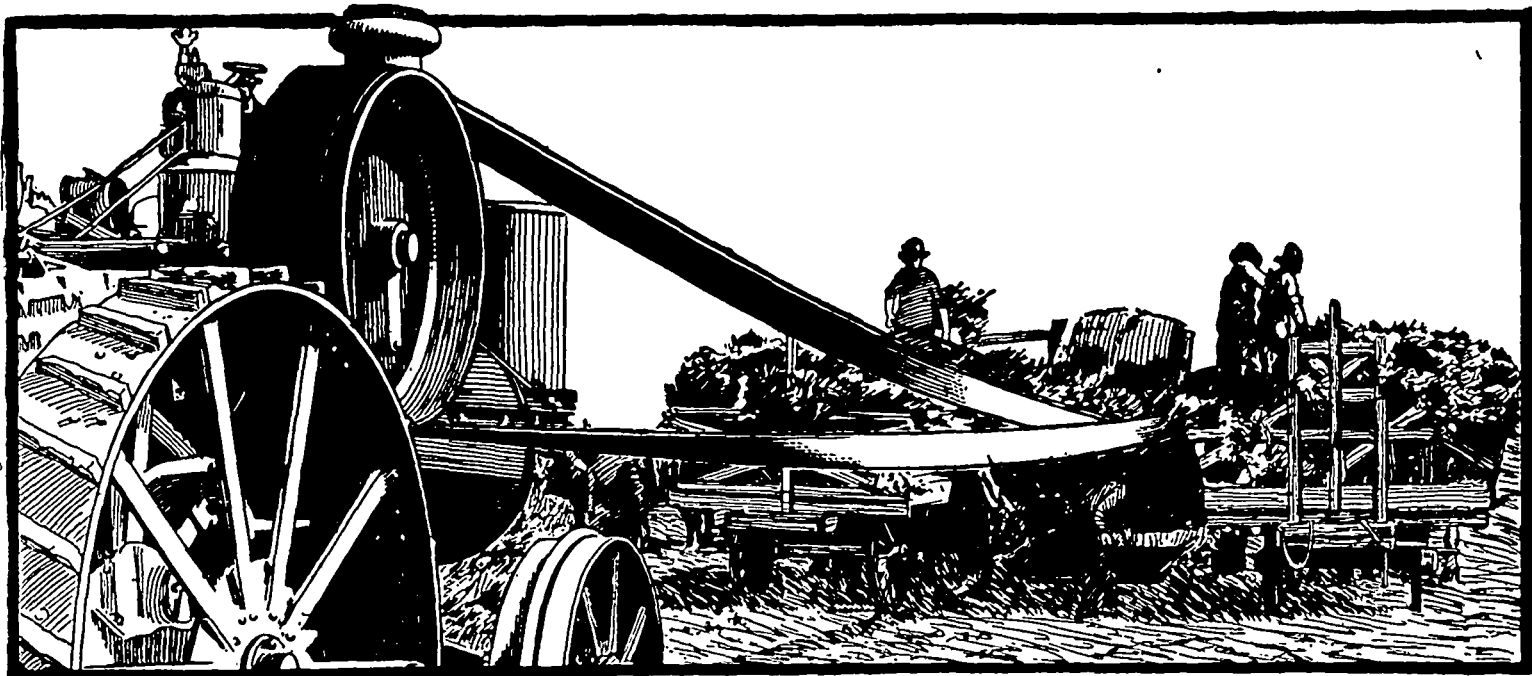
THE JOY OF BEING AN EDITOR

Getting out this magazine is no picnic.
 If we print jokes people say we are silly;
 If we don't they say we are too serious.
 If we clip things from other magazines,
 We are too lazy to write them ourselves;

If we don't, we are stuck on our own stuff.
 If we stick close to the job all day,
 We ought to be out hunting up news.
 If we do get out and try to hustle,
 We ought to be on the job in the office.
 If we don't print contributions,
 We don't appreciate true genius;

If we do print them, the magazine is filled with junk.
 If we make a change in the other fellow's write-up, we are too critical;
 If we don't, we are asleep.
 Now, like as not someone will say
 We swiped this from some other magazine.
WE DID.

—Exchange.



NONE COMES UP TO KLINGTITE

DO you know why no other farm belt can ever quite come up to the Goodyear Klingtite? Because this belt was designed and built *scientifically* for farm and tractor service. Goodyear first found out what this important service required. Then Goodyear built the belt to meet those needs. A belt that will not slip or shrink. One that is subject to a minimum of stretch. One you do not have to run tight, saving your engine

bearings, making the most of fuel, and at the same time eliminating re-set troubles. A belt that works just the same in dew, damp, sun and wind. A real trouble-free belt; one that lasts longer than any ordinary belt; requires no dressing; needs no breaking-in. Goodyear Farm Belts are made in endless type for heavy duty and in cut lengths for lighter drives. They are sold by all Goodyear Farm Service Stations.

For combines, specify the specially designed Goodyear Silver Duck Combine Belt.

"This summer I sold my small threshing outfit which I ran for six years with one of your Klingtite belts and it looked good for as many more.
 "Since then I have bought a larger outfit and demanded that I get a Klingtite drive belt, feeling sure that from past experience I have made no mistake."
 R. M. GAUNE, Killam, Alta.

You will find the same high quality in Goodyear Gasoline Hose, Goodyear Agricultural Suction Hose and Goodyear Water Hose.

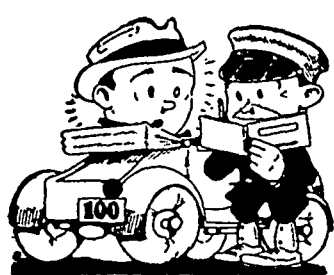
GOODYEAR  **YEAR**
 MADE IN CANADA
BELTS

Manitoba Co-operative Wholesale

Office: 316 McIntyre Bldg., Main St., Winnipeg.

AS NEVER BEFORE

Never since men began to take the place of buffalo as the chief occupant of the West has there been greater need of co-operation among men, as consumers, than at the present time. Never have



Arresting

consumers realized the need for co-operation as they do today and never have they taken such effective

steps to build up an organization of their own to give them "service at cost" in buying.

Before the press has begun to hum in turning out this number of the Scoop Shovel, every binder in Manitoba will probably be busy cutting the new crop. It is gratifying to co-operators to know that a great percentage of those binders (a bigger percentage than ever before) will be using twine purchased through consumers' co-operatives and through the Co-operative Wholesale.

Binder twine is one of the staple necessities of the farm and probably will be for some years despite the increase in the number of combines from season to season. Twine is one commodity that consumers have found profitable to handle co-operatively. Local consumers' co-operatives that have delayed in placing their full orders or find that they need extra twine, can be promptly supplied by the Co-operative Wholesale.

Some Fair Winners

In the busy rush of harvest the interest of most people in our country fairs has already faded away. But at a good many of these fairs your Co-operative Wholesale was represented and in this way got in touch with many hundreds of consumers.

The great majority of these who came to visit the Co-op. tent were already members of some of the other co-operatives and were,

naturally, interested in consumers' co-operation. A great number of them voiced their intention of linking up actively with the consumers co-operative movement in the province.

As a means of creating interest guessing contests were staged by the representatives of your Wholesale in which old and young found a great deal of enjoyment. Some of our folks found a little profit in these contests as well.

The winners for Brandon, Portage la Prairie, and Carman fairs were listed in the July Scoop Shovel. Here are the folks who won prizes at Neepawa and Dauphin.

At Neepawa Fair

Drum of Oil—
Mrs. C. W. McLaughlin, Langruth.
Others guessing correct weight—
Mrs. Arnold, Neepawa
Mary Lloyd, Neepawa
Jessie Chapman, Plumas
Mrs. R. W. White, Franklin
C. Howis, Halboro
Mrs. Leask, Keyes.
Paint—2 gal.—
Mrs. Findlay White, Oberon
Twine—50 lbs.—
Mrs. Harry Singleton, Birnie
Flour—100 lbs.—
Mrs. B. B. Graham, Neepawa
Juniors—\$1.00 each—
Myrtle Hart, Neepawa
F. Bywater, Kelwood
Gweny Hall, Neepawa
Matilda Prawdzik, Polonia
Roy Davidson, Neepawa.

At Dauphin Fair

Drum of Oil—
Mr. A. R. Durston, Dauphin
Paint—2 gal.—
Miss Nellie Snyder, Gilbert Plains
Flour—100 lbs.—
Mr. H. E. Jones, Rorketon
Twine—50 lbs.—
Mr. Geo. V. King, Dauphin
Juniors—\$1.00 each—
Dora Myers, Dauphin
Doreen Young, Dauphin
Bernice Bayette, Dauphin
Gladys McIntosh, Dauphin
Russell McMaster, Dauphin

Correction.—The announcement of the winners in the July "Scoop Shovel" referred to the Paint Prize as a "5-gallon can"—it should have read "2-gallon can."

Coal to Burn

In the present heat one hardly thinks of their fuel supply for next winter, but a few orders for coal are being placed. Your Wholesale is preparing to handle

a very heavy volume of coal during the coming season. A temporary price list is being sent out to all consumer co-operatives—additional lists will keep all our locals advised on prices, etc. Your Wholesale will handle an even greater variety of coal than last year—at fair prices.

Flour to Eat

The increase in the volume of our own special M.C.W. brand flour has been most gratifying. This flour is of uniformly high quality—it has been used by critical housewives all over the province and has earned their praise in almost every case.

Tea to Drink

Do you like good tea?—so do we! We have on several occasions mentioned the special tea and coffee handled by your Wholesale. These products have been so severely tested and so universally praised by our customers that we have no hesitation in shipping them out under our own M.C.W. brand with a guarantee of satisfaction or the customer's money refunded.

Your wholesale has determined on the policy of supplying you with the best goods procurable. Our M.C.W. brand is put on such goods only as we can confidently recommend. In the case of our tea and coffee for instance, we were ready to do this only when our own customers as well as customers of the Saskatchewan Co-operative Wholesale voiced their satisfaction.

Our Best Month

This policy of supplying high grade goods only is finding favor with customers. The volume of business handled by your wholesale for local consumers' co-operatives during the month of July exceeded by far any month in our history—it was well nigh twice the volume of July 1929.

Booster: She's a wonderful skater. She can write her name on the ice.
Creditor: I wish she would write it on a cheque.

THE SHAN-A-MACS

The Council Fire

The council fire of at least one Shan-a-mac gang has been burning brightly—it burned for almost one week among the trees that clothe the banks of the Assiniboine; and on these banks a half-a-dozen boys, with their leader, lived as Shan-a-macs for six days.

In those six days these Shan-a-macs enjoyed the sun and freedom—and learned something of the simple secrets of working and playing together.

Girls and boys all over the West are interested in the Shan-a-macs and their way of living. That is natural, because the Shan-a-macs live as nature intended us all to live, that is: with and for each other. A good many of the boys and girls who write in have asked how they can organize a Shan-a-mac tribe among their chums. A second Shan-a-mac booklet will be out soon—it will tell you just how you can start a tribe, and all the things that you can do.

You will remember that in our first Shan-a-mac booklet began the message of the Great Chief, Meri-ka-chak (Friend of all Men) to our own boys and girls. Thousands of our juniors got copies of "Meri-ka-chak — His Message"—and many are still writing in.

Now in the second booklet the Big Chief will tell you about the old legend of his forefathers; of how his ancestor, Da-wa-konda, saw So-na-wah, the snow white deer in a vision; and how the snow white deer spoke to him and laid on him a command that the young men of the tribe should find the trail of the deer and then follow it. That is the name of the new book "Follow the Trail;" and in it we have told—in story, verse and picture, just as the Big Chief would have us tell—of the braves and how they went forth to "Follow the Trail" and how they failed; and at last how the old Chief's son and his little sister followed the trail and found the snow white deer; and of what the deer told them and all the tribe; and how the Shan-a-macs learned that the only way to "Follow the Trail" to happiness is to work and play and live together—with one another and for one another.

The Children of the Farm

—dreaming . . . planning . . . thinking of the future, perhaps. Let a Savings Account shape their course. Let them look forward to what money in the bank will do. It will buy land—stock—implements.

Open an account for your boy and help him cultivate the habit of saving.

You will like banking at the Royal



The Royal Bank of Canada

3049

Serving Canada Since 1869

The Vulcan Iron Works

LIMITED

WINNIPEG

MANITOBA

Established 1874

ELECTRIC STEEL CASTINGS OF ALL KINDS
MINE CAR WHEELS
GRAY IRON AND BRASS CASTINGS
BOLTS, NUTS, RIVETS, WASHERS, ETC.
BOILERS AND STEEL PLATE WORK
STEEL TANKS OF EVERY DESCRIPTION
IRON AND STEEL FORGINGS
FIRE HYDRANTS
STRUCTURAL STEEL
FROGS AND SWITCHES
ELEVATOR MACHINERY
VULCAN GLOBE DUMPS
ORNAMENTAL IRON WORK
MACHINING OF ALL KINDS

Prompt and Efficient Service

United Farmers of Manitoba

ORGANIZATION

EDUCATION

CO-OPERATION

U.F.M. NOTES

Annual U.F.M. Convention—November 17th to 21st.—Portage la Prairie.

The Provincial Board of the U.F.M. and U.F.W.M., met in central office, on Friday, August 1st.

The winter program was accepted with minor changes. The annual convention program was discussed in detail and three departures from the usual line of conduct were arranged.

Four "Short Courses on Agricultural Subjects,"—"A Junior U.F.M. Session," and "An Ideal Local Meeting," were developed by the provincial directors. Two outstanding speakers will be heard and the Co-operative Conference will be invited to supply one evening's program.

A gold medal will be presented to the winner of an oratorical contest open to U.F.M. and U.F.W.M. members. The contestants are given the privilege of choosing their own subjects, but must refer them to the central committee for its approval. Ten minutes will be allowed each speaker.

Mrs. James Elliott, Vice-President of the U.F.W.M., was appointed to report on "The Rural Survey," at the annual convention. Fifteen hundred copies were sent to farmers throughout the province and seventy-seven have already been returned to the office. Many more copies are expected by the office staff during August and September.

The Provincial Board instructed the secretary to forward a copy of the circular which is being used by the U.F.O., to all locals, that the questions might be discussed in a regular meeting and the form filled in and forwarded to central by the secretary.

Mr. Peter Wright, Honorary President of the U.F.M., will give a short concise report on the Roderrick McKenzie Memorial Fund.

The convention report on "Public Health," prepared by Mrs. John Pallister, of Portage la

Prairie, was left out of the list of materials for the locals. "Co-operation and the Home," has been added to the list of subjects.

A silver medal will be provided in the twelve districts for an Elocution contest. Copies of the readings to be used will be forwarded to all locals early in the fall.

The silver medalist will be the district winner and these contestants will compete for a gold medal.

Debating will be carried on during the fall and winter season and new lists of subjects will be ready for locals soon.

The committee appointed to take care of the resolutions from the last annual convention, other than those presented to the provincial and federal governments, made reports to the board and are getting the findings in shape for the convention.

If possible plans should be made by the district boards to hold the fall conventions during the latter part of October, as November is well filled with conventions which will require the help of our U.F.M. people and

take them from home during that time.

U.F.W.M. NOTES

Parcels of clothing have been received by central office from Ogilvie, Osprey, Wingham, Holmfield and other locals recently. A great deal of it has already been sent out to needy families.

Several orders for cook books came in during the past month along with complimentary notes on the splendid choice of recipes. Perhaps some of your friends would like to have a copy.

Miss Esther Thomson, of the Extension Department, is receiving requests for the short courses to be put on during the fall and winter months. Little Souris, Minto and Ogilvie are assured of the opportunity of taking the work.

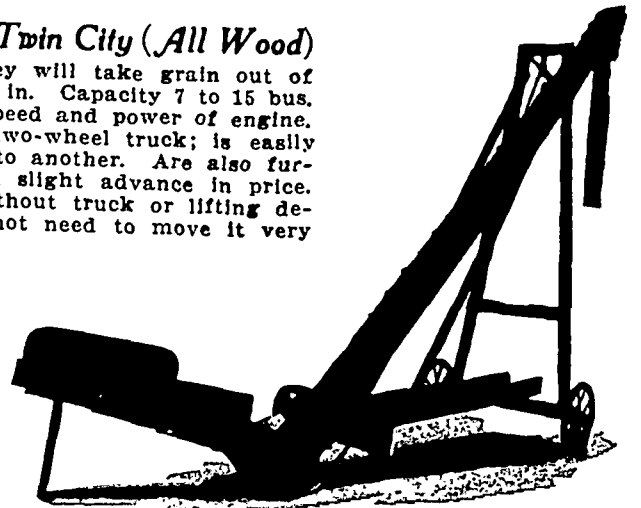
Mrs. S. E. Gee-Curtis was asked by the Board members to allow her name to stand in nomination for the presidency during the new U.F.M. year. This step was taken on account of Mrs. Curtis signifying her intention of withdrawing from that office during the coming convention.

The Improved Twin City and Bull Dog Portable Grain Elevators

Bull Dog (All Steel) Twin City (All Wood)

Are so constructed that they will take grain out of granaries as easily as put it in. Capacity 7 to 15 bus. per minute, depending on speed and power of engine. Mounted on strongly built two-wheel truck; is easily transported from one field to another. Are also furnished on 4-wheel truck at slight advance in price. Can also supply the leg without truck or lifting device for farmer who does not need to move it very often. Elevators are equipped with gravity or carrier hoppers. Well constructed machines at reasonable prices.

Write Dept. 10 for descriptive circular and state whether interested in steel or wood construction.



HART-EMERSON COMPANY LIMITED
1425 Whyte Avenue :: :: :: :: WINNIPEG

The Midget Marvel Flour Mill

Our Model No. 30 Midget is a much improved and more complete mill at no extra cost. This mill is putting the milling of wheat back into the small towns.

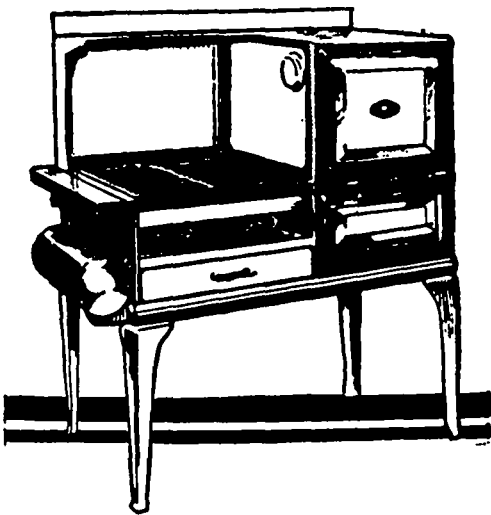
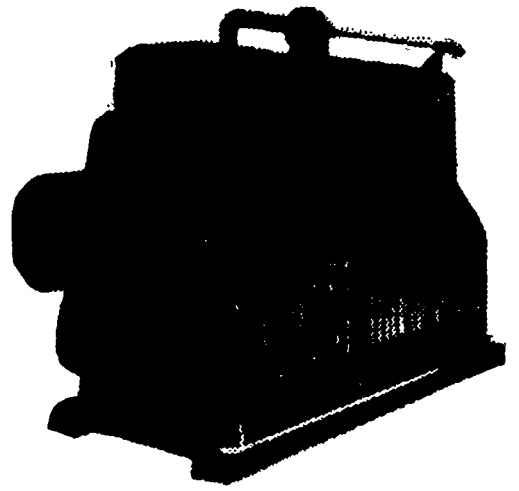
The Midget makes the finest grade of flour from local grown wheat.

It is a self-contained complete roller mill, made in two sizes, 25 and 50 barrels per day capacity.

This mill offers a splendid business opportunity to someone in each community. In addition to the ordinary milling profit, there is the large saving in freight and elevator charges.

Write us for information and prices on this improved mill.

POLLARD Mfg. Co. Ltd., Niagara Falls, Ont.



**YOU ASKED
for a GAS STOVE
... Here It Is!**

NO matter where you live, you can enjoy this modern gas range. **KITCHENKOOK** makes its own gas . . . from common gasoline which is available everywhere at low cost.

KITCHENKOOK offers the same convenience of city gas service! The same speedy cooking . . . cleanliness. Even a child can cook on this range with perfect safety.

Modern to the last detail, **KITCHENKOOK** has every possible operating convenience. See these ranges or mail coupon for full particulars.

Prices from \$14.50 to \$150.00

**AMERICAN
KITCHENKOOK**

"The SAFE Gas Stoves"

212

GENERAL STEEL WARES, Limited,
(Dept. AK 515).

Please send particulars on **KITCHENKOOK**.

Name.....

Address.....

TROUBLE-FREE TRAVEL

Year after year additional thousands of car owners turn to British American Gasolene and lubricating Oils.

Owners of motor cars, tractors and trucks find these products -- offered by a great Canadian organization -- permit them to enjoy unequalled performance all year 'round.

Autolene Oil
THE LIFE SAVER
FOR GASOLENE ENGINES
ENGINE

A GRADE FOR EVERY CAR, TRACTOR AND TRUCK 4WA

The BRITISH AMERICAN OIL CO. LIMITED

FARMERS' ADVERTISEMENTS

Buy, Sell or Exchange Through This Page

The cost is 2 cents per word one insertion. Each initial and group of four figures counts as a word. Be sure and count name and address.

Farmers' advertisements for livestock, seed grain, poultry and farm produce, displayed with border and big type, cost \$2.25 for

a space 1 inch deep by 1 column wide. This is for farmers only.

All advertisements and changes must reach this office not later than the 12th of September in order to be inserted in the September issue. Cash must be mailed with the advertisement.

Poultry

CHINCHILLAS—FIVE (5) MONTHS OLD \$1.25 each. A. Johnson, Arnes, Man. 8-1
\$2.00 BARRED ROCK COCKEREL 15 weeks from picked layers of Record of Performance stock mated with Registered Sire. Arnold Carroll, Bagot, Man. 8-1

Miscellaneous

LIBERTY GRAIN BLOWER WITH 5 FT. flexible spout, 5 ft. four ply belt and Fordson Tractor attachment. A real bargain at \$90.00, f.o.b. St. Boniface. This outfit cost us new \$180.00, and has only loaded approximately 5,000 bushels. Apply S. M. Gibson, Manitoba Wheat Pool.

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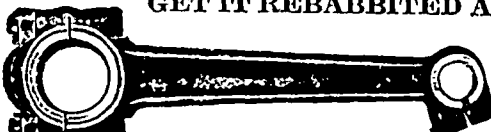
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Pitying a rough looking pedestrian in the cold, a Lewistown, Mont., flour miller, while driving home recently, offered the wayfarer a ride. After a few minutes, the driver felt for his watch. It was gone. Grabbing a wrench at his side, he shoved it against the passenger's ribs and de-

manded the watch. A timepiece promptly was handed over, and the pedestrian soon was walking again. Arriving at home, the miller proudly told his wife of the experience and related his presence of mind.

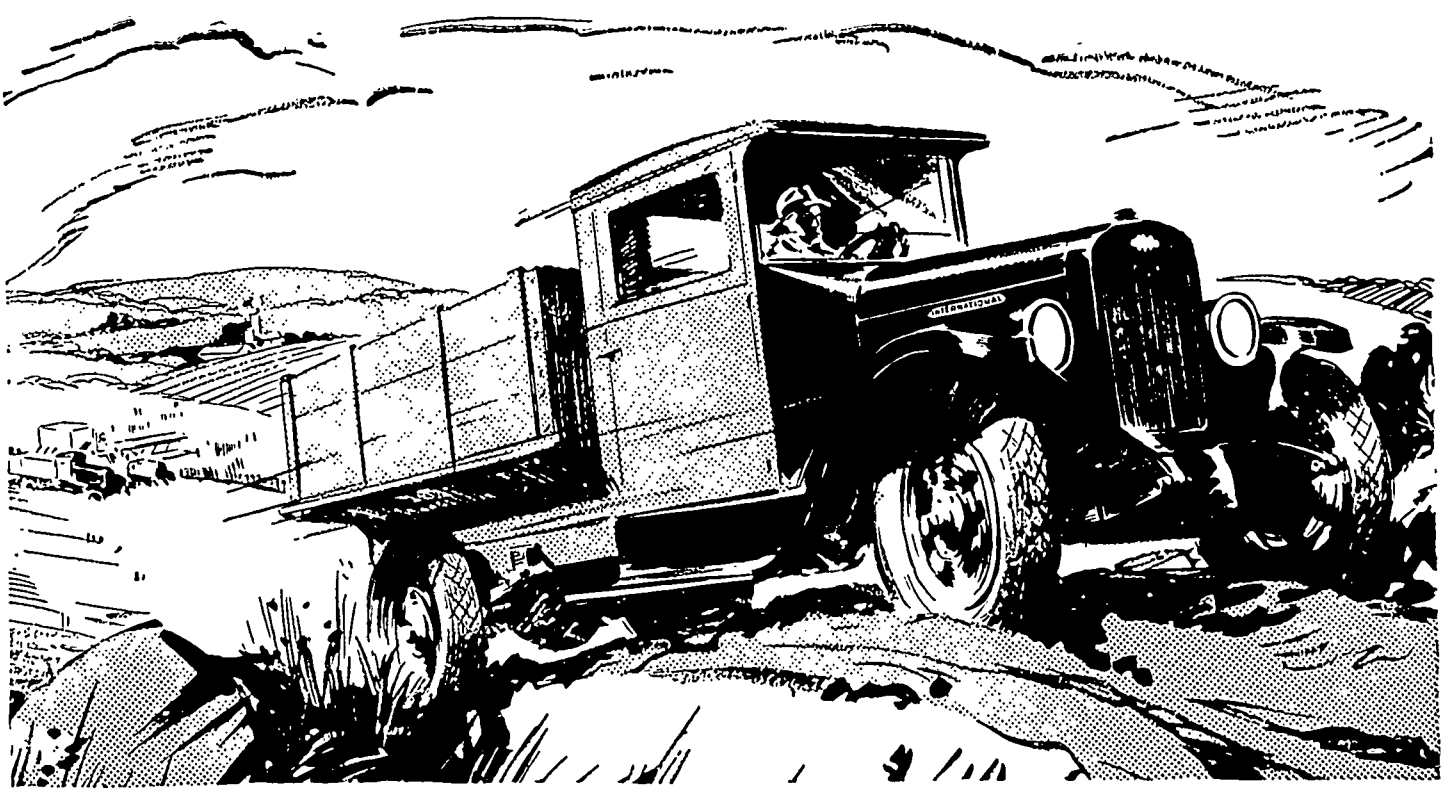
"But my dear," interrupted his wife, "there must be some mistake. You

left your watch at home this morning."

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